

**Richard Redpath**

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**Dear Hiring Manager:**

As a highly innovative global technology executive with a track record of success cutting broadly across diverse areas, I believe I can add a great deal of value in the position as a Principle at your company. I look forward to putting the following experience to work:

- Track record of leading new product after new product to international recognition and record-breaking profitability.
- History of success in – mobile, internet, distributed collaboration, and machine translation.
- Leading diverse direct and indirect distributed development teams to outperform previous benchmarks.
- Delivering complex product initiatives on aggressive timelines and strict budgets.
- Coordinating key partners and strategic alliances (technology, digital development) with major industry players to expand product capabilities and exponentially increase sales.
- Able to handle low level design to high level communication of the solution.
- Please visit URL below for live resume work examples (videos, animations)  
<http://richardredpath.com/resume/redpath.html>

I have a passion for launching new concepts and creating the R&D plans that drive them to industry leadership. My background is particularly strong in the innovation of computer technologies, with the last 5-7 years spent in innovation of conventional client server technologies to web and mobile (unfortunately much of this is confidential). In the last year-plus, since my promotion from leading the innovation of key individual products to enterprise-wide innovation leadership, I have been guiding IBM's transition to new revenue streams for IBM technology products. Based on this I believe I can be of value to your company for strategic business opportunities and insights to leverage the mobile industry as well as current business strategies in place for infrastructure as a service (IAAS).

In addition, my accomplished work in research suggests I would be an excellent fit in a culture of innovation for new revenue opportunities. High-energy and highly motivated, I thrive in challenging situations with accelerated deadlines and am known for delivering superior results in fast-paced environments, with little direction. I look forward to an opportunity to use my broad technical background, business and customer experience to define new technology and product opportunities, in both creation/development of new products and innovation of existing products with complex unmet challenges. Thank you for your time and consideration.

**Sincerely,**

**Richard Redpath**  
Enclosure (Resume)